

NERDIOCON'26

# Mastering the optimization journey: Streamline, scale, and automate your MSP operations

---

Chris Plouffe/Rolando Jimenez



## Chris Plouffe

Senior Technical Trainer

- Owned my MSP for 17 years (CSP Technologies)
- Successfully exited and sold my MSP 2022
- Member of The20, then “rolled up”
- Heavily cloud focused
- With Nerdio 2+ years



## Rolando Jimenez

Technical Trainer

- Started at Microsoft retail
- Helped support the IEC in Redmond
- Microsoft funded Intune and W365 workshops
- I am a huge gamer/Star Wars nerd

# Agenda

1. Environment types
2. The optimization journey steps
3. Unified Endpoint Management
4. Unified Application Management
5. Scope for DaaS
6. AVD
7. Frameworks
8. Q+A

# Environment types

## Where are you today?

What's working well?

What could be better?

Which type are you currently?

## Chart a course forward

How can you be more efficient?

How can you scale?

What are next steps?

## Start optimizing

What can you do today?

What can you do in the future?

How do you get there?

# Environment types

## Traditional environments

(On-premises/legacy technology-dependent)

## Traditional

Are dependent on legacy technologies and the workflows that support them. Common legacy technologies include:

- Group Policy Objects (GPOs).
- Manual administration efforts.
- One-to-one workflows.
- Domain controllers.
- File servers.
- Exchange servers.
- VPNs.
- Fragmented endpoint management and endpoint security practices/tools.

# Environment types

## Hybrid environments

### Header

*(Deprecating legacy dependencies)*

### Subheader

## Hybrid

Are actively evolving toward a cloud-native posture. Legacy technologies are being retired and replaced.

- GPO dependencies are transitioning to Microsoft Intune.
- Automations are being built to allow common tasks to scale.
- One-to-one workflows are evolving into one-to-many tools.
- Endpoint management and security tools and practices are being consolidated.
- Exchange and file servers are retired in favor of cloud-based solutions.
- VPN dependencies are being reduced.

# Environment types

## Cloud-native environments

*(Fully operationalized Microsoft stack)*

Subheader

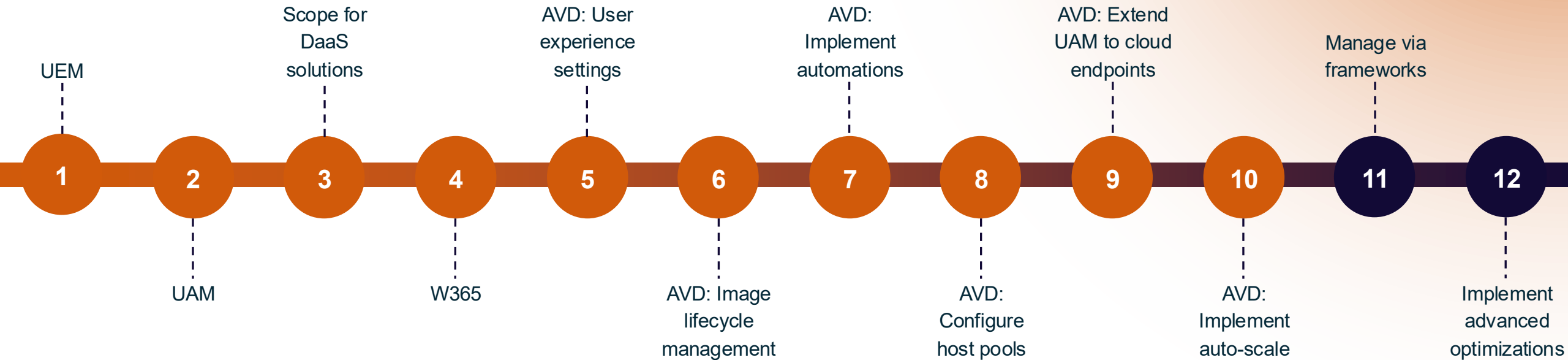
## Cloud-native

Leverage the modernized Microsoft Cloud solution stack to meet the needs of the organization.

- Microsoft Intune and Microsoft Defender are fully operationalized for modern endpoint management.
- A fully realized and scalable suite of automations are implemented and evolve with business needs.
- Workflows are modernized by using Microsoft solutions as a central anchor.
- VPNs to access company resources are deprecated.
- The user experience is fully administered and served using cloud-based solutions.

# The MSP optimization journey

The steps to a cloud-native posture.



Foundations

Optimizations

NERDIOCON'26

# Unified Endpoint Management

- Configure AD User Management in Nerdio Manager.
- Enable Exchange Online Management.
- Enable Intune in Nerdio Manager.
- Configure Microsoft Intune device policies.
- Implement Windows Update for Business.
- Implement policy backups.
- Group policies into Policy Baselines.
- Assign policies and Policy Baselines to groups.
- Enroll endpoints into management with Intune.
- Use Tenant Monitoring to assess current posture.
- Use Solution Baselines to adjust Microsoft 365 solutions.
- Use reporting to track and solve for drift.
- Implement Console Connect.

# Unified Application Management

- Connect private application repositories to package and deploy your own unique applications or deploy applications from public repositories.
- Create Unified Application Management (UAM) policies in Nerdio Manager to centralize the deployment of your application portfolio.
- Implement maintenance windows to automate application updates.
- Solve for unique needs between customers by assigning applications only where they're needed.

# Scope for DaaS solutions

- Define a consistent discovery process for your sales team.
- Develop packages and plays built on your tech stack.
- For existing traditional environments, use user behavior details, logs, and reports to scope.
- For existing Azure environments, scope by combining user behavior details with data collected via Nerdio Tenant Monitoring.
- For new environments (greenfield), work with application developers to scope based on anticipated user and system needs.
- Decide on Windows 365 or Azure Virtual Desktop as the chosen DaaS solution.

# Implement Windows 365

- Use the outcomes from your scoping exercise to make data-driven decisions on Cloud PC sizes.
- Enable Windows 365 Enterprise or Windows 365 Business inside Nerdio Manager.
- Create Windows 365 network connections.
- Create Windows 365 provisioning policies.
- Create Windows 365 user settings.
- Assign users Windows 365 licenses.
- Deploy Cloud PCs (happens once we assign license).

# AVD: Configure user experience settings

- Create centrally managed FSLogix profiles to enable user profile routing for host pools.
- Create centrally managed RDP settings profiles to define behaviors for user sessions.

# AVD: Implement image lifecycle management

- Create image source virtual machines to consolidate common update and management tasks.
- Reduce recovery motions for restoring environments with image versions.
- Automate updates to cascade throughout your host pool ecosystem.

# Implement automations

- Create and/or connect GitHub repositories to create an automation toolbox.
- Leverage automations you've already built or create new automations in Nerdio Manager.
- Group individual scripts to run together to consolidate task management.
- Generalize scripts and use variables for specific outcomes based on the customer account running the script.

# AVD: Configure host pools

- Use the outcomes from your scoping exercise to make data-driven decisions on host pool experience types.
- Refine resource utilization by defining session limits and load balancing.
- Create host pools and session hosts to deliver virtual desktops to end users.
- Optimize host pool settings.
- Leverage Nerdio Azure Business Reviews to identify areas to save on cost or enhance user experiences.

# AVD: Extend UAM policies to cloud endpoints

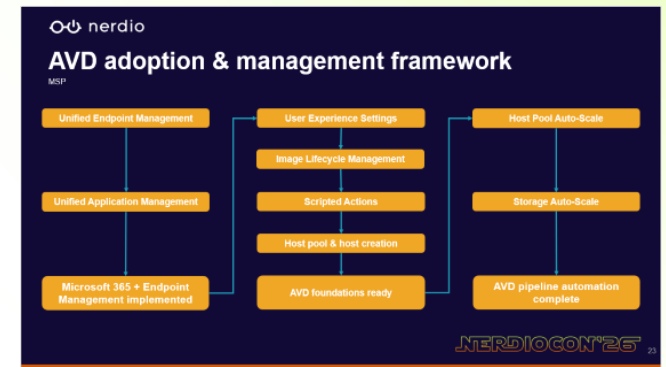
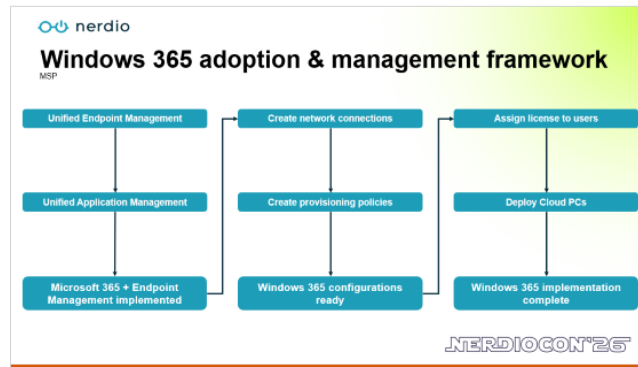
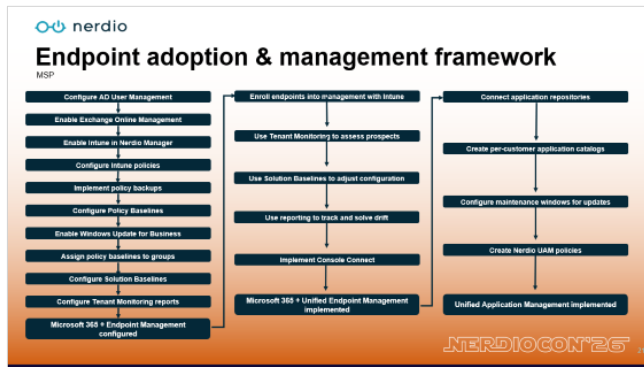
Create deployment policies for:

- Shared AVD host pools.
- Personal AVD desktops.
- Azure servers.

# AVD: Implement Auto-Scale

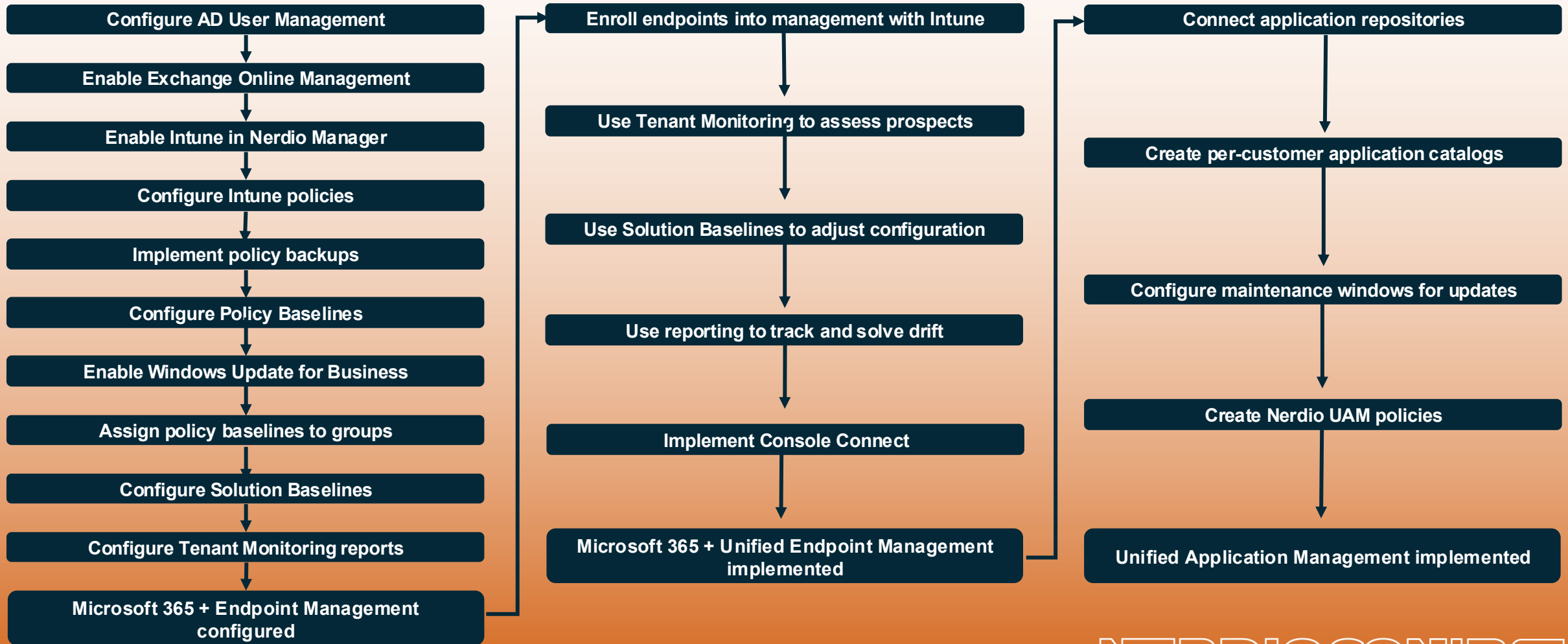
- Combine individual host pool configurations with auto-scale profiles to centralize management.
- Add capacity (scale out) to meet waves of demand and reduce capacity (scale in) to reduce unnecessary costs.
- Combine auto-scale with desktop images to automatically update production hosts.
- Refine your infrastructure selections for host pools by reviewing Nerdio Auto-Scale history.
- Enable Auto-Heal to detect and remediate broken hosts.
- Optimize your storage spend by leveraging auto-scale for Azure Files Premium.

# Manage via the Foundations frameworks



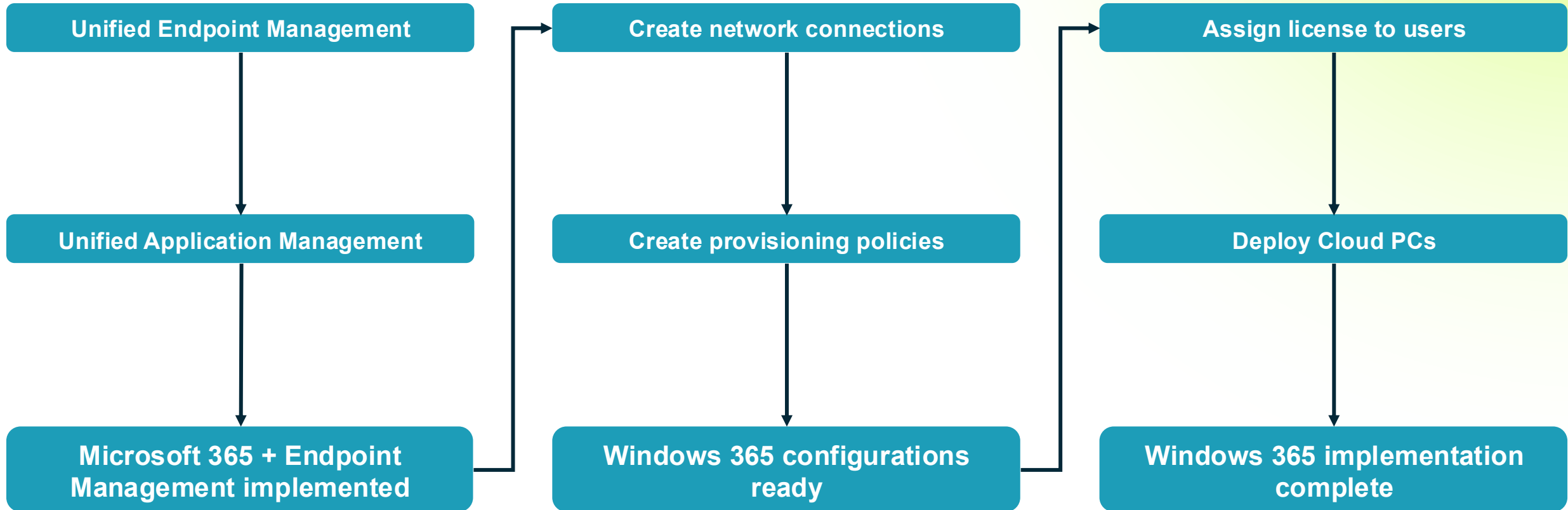
# Endpoint adoption & management framework

MSP



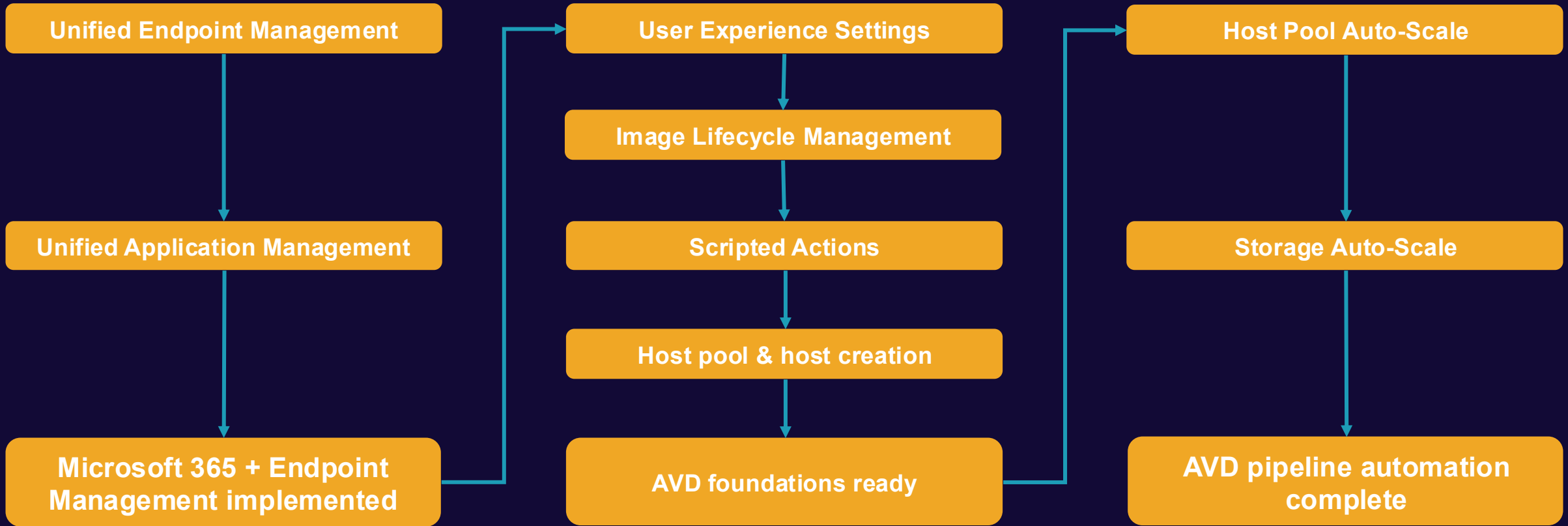
# Windows 365 adoption & management framework

MSP



# AVD adoption & management framework

MSP



# Implement advanced optimizations

- Extend further into your tech stack with Nerdio API.
- Harden your Nerdio Manager install.
- Continuously improve automations.

# Thank you

Chris Plouffe



NERDIOCON'26

# Thank you

**Rolando Jimenez**



**NERDIOCON'26**

# Thank you

Please remember to fill out the post-breakout survey in the app.

Stop by the **Nerdio booth in the Expo Hall** to take advantage of our exclusive, lowest-ever pricing on Microsoft 365 management!