

# North Elevation Technology achieves 70% faster, 50% more cost-effective IT with Nerdio



**Industry:** MSP  
**Platform:** Nerdio Manager for MSP  
**Region:** North America

## RESULTS

**50%**  
 cost savings replacing Citrix with AVD built on Nerdio.

**60-70%**  
 efficiency gains in deployments and ongoing management.

**Accelerated**  
 Microsoft 365 administration with instant multi-tenant policy replication.

**Improved**  
 security and consistency across 50+ customer environments.



## Challenges

- Aging Citrix environments created high maintenance costs and limited scalability.
- Managing Microsoft 365 policies manually across tenants was slow and error-prone.
- Meeting tight compliance deadlines for acquisitions strained a four-person team.



## Solutions

- Replaced Citrix with Nerdio-powered AVD, cutting costs in half and reducing deployment time dramatically.
- Leveraged automation to replicate M365 policies instantly across multiple tenants for speed and accuracy.
- Used Nerdio's security and compliance integrations to meet 60-day deadlines without adding staff.

**Ready to get started?**

[BOOK A DEMO](#)

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## Delivering more with less: the MSP advantage

North Elevation Technology isn't your typical managed service provider (MSP). Based in Billings, Montana, they've been serving clients for more than 16 years—growing not through cold calls or aggressive sales, but through word-of-mouth and long-standing relationships.

With over 50 customers and only four employees, North Elevation acts as a fully outsourced IT department. Services range from Microsoft 365 licensing and managed services to cloud migrations and complex infrastructure projects.

The difference-maker is their strategic use of Nerdio to scale service without scaling staff.

## 50% cost savings and a seamless Citrix replacement

When a large client's Citrix environment was too old to migrate, North Elevation used Nerdio to build an entirely new Azure Virtual Desktop (AVD) solution from scratch.

### The result was immediate:

- 50% cheaper than the competing Citrix quote—hard dollar savings, not just estimates.
- Deployment so fast and smooth that small growing pains were quickly forgotten.
- A “new front door” to the business, delivered with zero disruption to daily operations.

*“It was very seamless. They were extremely happy—not only with the cost savings, but with the speed we could deliver it.”*

**Nicholas Lyle, Owner & President**

## Next-level Microsoft 365 management

North Elevation supports over 50 customers with Microsoft 365 licensing, policy management, and tenant optimization. Nerdio's M365 capabilities bring next-level management across tenants:

- Golden standard policies replicated instantly across clients—no more “two windows open” manual work.



- Streamlined management of M365 users, SharePoint, and Intune policies in a single pane of glass.
- Faster onboarding for mergers & acquisitions by injecting core policies into acquired companies without immediate tenant migration.

This not only speeds up deployments—it reduces human error, improves consistency, and strengthens security.

“Nerdio’s Microsoft 365 management lets us push secure, proven policies across multiple tenants instantly. It reduces human error and speeds up compliance.”

### Security and compliance at speed

Nerdio’s integration with Microsoft 365 logins, conditional access, and security baselines makes it possible to:

- Spin up secure, stand alone AVD environments in hours, ideal for mergers, acquisitions, or external user access.
- Meet 60-day compliance deadlines in public-company acquisitions without disrupting operations.
- Protect networks while still leveraging existing licensing investments.

*“We don’t want to invite external users into a network. With Nerdio, we create a secure, isolated host that’s still tied to their Microsoft 365 licensing—it’s so easy.”*

**Nicholas Lyle, Owner & President**

### 60–70% efficiency gains with Nerdio

Whether building a new Azure Virtual Desktop environment or optimizing an existing one, Nerdio shaves hours—sometimes days—off project timelines. Nicholas estimates they’re 60–70% more efficient for both new builds and ongoing management.

“I could probably have this done in a couple of hours... you really can do it that fast with Nerdio.”

This efficiency covers both standing up environments and making changes—work that would be slower and more complex in native Microsoft portals.

## A true partner in growth

For Nicholas, Nerdio isn't just software. It's a team. "I've never spent a bad dollar with Nerdio," he said. Account managers, leadership, and technical experts share roadmaps, offer best-practice guidance, and connect MSPs with peers to share strategies. From small early projects to 200-user deployments, service has stayed exceptional.

### About Nerdio

Nerdio is a leading provider of powerful, simplified cloud management solutions for businesses of all sizes. Trusted by managed service providers (MSPs) and enterprise IT departments alike, Nerdio equips organizations with seamless, cost-effective management tools for Azure Virtual Desktop (AVD), Windows 365, and comprehensive Modern Work solutions.

With thousands of customers worldwide, Nerdio accelerates cloud adoption, enabling companies to thrive in an era of hybrid work by providing modern, future-proof technology that adapts to evolving workplace needs.

For more information, please visit [www.getnerdio.com](http://www.getnerdio.com).



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